



# Discovering California's Next Great Wine Region

**Acreage:** 22,000 acres

**Soils:** Volcanic alluvial soils

**Elevation:** 1,000ft - 1,800ft

**Distinguishing Feature:** Lake County represents authentic California terroir at its finest – high-elevation vineyards, ancient volcanic soils, and pristine watersheds creating wines of exceptional character and value.



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ESTD FARMS 1888  
VINEYARD AND WINERY



Welcome to California's best-kept secret. While wine enthusiasts flock to Napa and Sonoma, discerning vintners and collectors are discovering what we've known for decades: Lake County represents the future of California winemaking.

Like Paso Robles before its meteoric rise, Lake County offers the perfect combination of exceptional terroir, diverse microclimates, and accessible pricing that creates extraordinary wines without the premium of more established regions.



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LILLIE'S  
COLLECTION



# WHY LAKE COUNTY?

IT'S THE NEXT BIG THING... A RISING TIDE LIFTS ALL THE BOATS



## LANGTRY ESTATE



### DATE

Wine Business Daily – 5/22/25

2023 Lillie’s Vineyard Sauvignon Blanc	94 pts	May 2025
2022 Serpentine Meadow Petite Sirah	93 pts	May 2025
2022 Tephra Ridge Cabernet Sauvignon	92 pts	May 2025
2022 Genevieve Chardonnay	93 pts	May 2025
2021 Tephra Ridge Merlot	91 pts	May 2025
2022 Vigonier	90 pts	May 2025
2021 Tephra Ridge Old Soldier Road	90 pts	May 2025

**Wine Region of Lake County Sees Success Rooted in Warm Hospitality, Innovation, and a Varietal that has Growing Market Share by Katherine Martine**

“It’s truly exciting to see Lake County winegrowing come into its own. For many years, growers have worked diligently to finetune farming in Lake County’s young volcanic soils, rugged topography, and high-elevation climate, and they have remained dedicated to producing quality fruit through sustainable, organic, and regenerative viticultural practices,” shared Debra Sommerfield, president, Lake County Winegrape Commission. “The result is mountain-grown grapes with excellent phenolics, tannins, structure, and balance – and winemakers across California have really come to appreciate the value Lake County grapes bring to their wine programs.”

“Sauvignon Blanc of course continues to be a pretty strong leader in one of only a few growth areas of the total wine market. According to Nielsen data for the last 52 weeks ended April 19, 2025, Sauvignon Blanc has seen a 3.1% growth in sales value while other varieties are in a negative decline.”

## LILLIE FEATHER BOA

2023 Sauvignon Blanc	93 pts	May 2025
2022 Cabernet Sauvignon	92 pts	May 2025
2022 Chardonnay	91 pts	May 2025
2022 Pinot Grigio	90 pts	May 2025
2022 Pinot Noir	90 pts	May 2025

**Did You Know California Has Volcanoes?**  
**Full article by L.M. Archer on TheDrinksBusiness.com. July 7, 2025**

“Red volcanic soils, high altitude and a seemingly magnetic pull for veteran winemakers are making Lake County in northern California one to watch, writes LM Archer.”

“At the recent SommCon conference in Washington, D.C., a \$20 Lake County red blend outshone other premium international labels — a moment that hints at a bigger story.”



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## LILLIE'S VINEYARD SAUVIGNON BLANC

This wine is fresh, zesty, with aromas of green guava, kiwi, citrus blossom, and notes of white florals on the nose. The flavors on the palate are kaffir lime, white grapefruit, white nectarine, sedimentary rock, interwoven with good acidity, and a long juicy finish. pair with tinned fish, marinated green olive, red bell pepper, herbed olive oil.

**93** — **Tonya Pitts**, *The Wine Enthusiast*

"Minerality shines through in this expression aged in stainless steel and neutral barrels for eight months. Aromas of white flowers and Meyer lemon are striking, and a release of herbal lemon drop and high-toned acidity leaves the palate refreshed." **92** — **Meredith May**, *The Tasting Panel*



**A STORY OF RESILIENCE**

## Wine Specs:

**VARIETALS:** 100% Sauvignon Blanc

**APPELLATION:** Guenoc Valley, California

**VINEYARD:** Lillie's Vineyard

**ALCOHOL %:** 13.0 %

**AGING:** 8 months neutral barrel aged

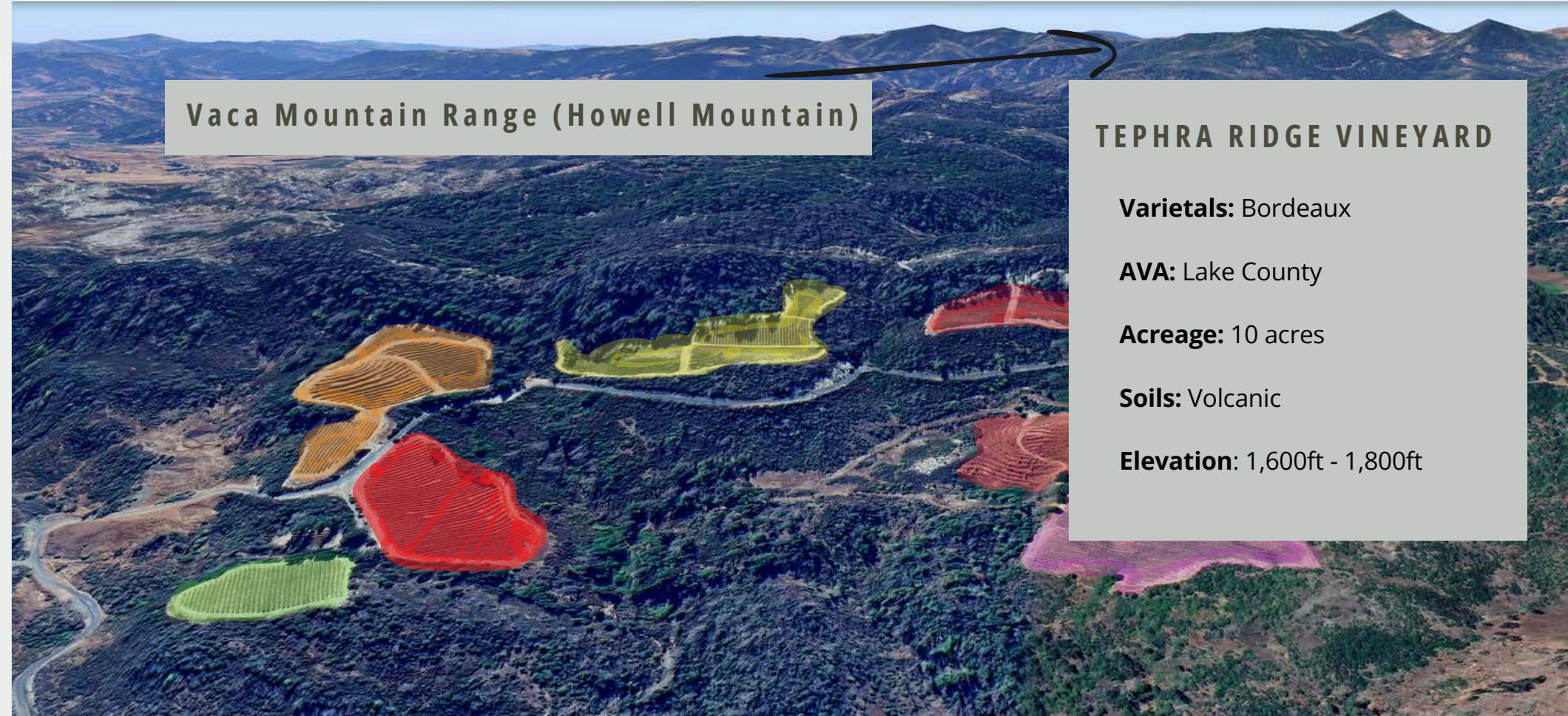


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Vaca Mountain Range (Howell Mountain)

## TEPHRA RIDGE VINEYARD

**Varietals:** Bordeaux

**AVA:** Lake County

**Acreage:** 10 acres

**Soils:** Volcanic

**Elevation:** 1,600ft - 1,800ft

## TEPHRA RIDGE CABERNET SAUVIGNON 2021

"There is something special about the grapes grown in high-elevation gravelly volcanic soils. The fruit is pure and intense, yet sedimentary rock adds another layer of complexity and clarity to the lively red fruits, fresh baking spices, orange-pekoe black tea, and the discreetly toasted oak. Decant and Enjoy/ Drink until 2032"  
— Tonya Pitts



A STORY OF RESILIENCE

## Wine Specs:

**VARIETALS:** 90% Cabernet Sauvignon, 8% Merlot, 2% Petit Verdot

**APPELLATION:** Lake County, California

**VINEYARD:** Tephra Ridge Vineyard

**ALCOHOL %:** 13.5 %

**AGING:** 22 months barrel aged, 30% new French oak

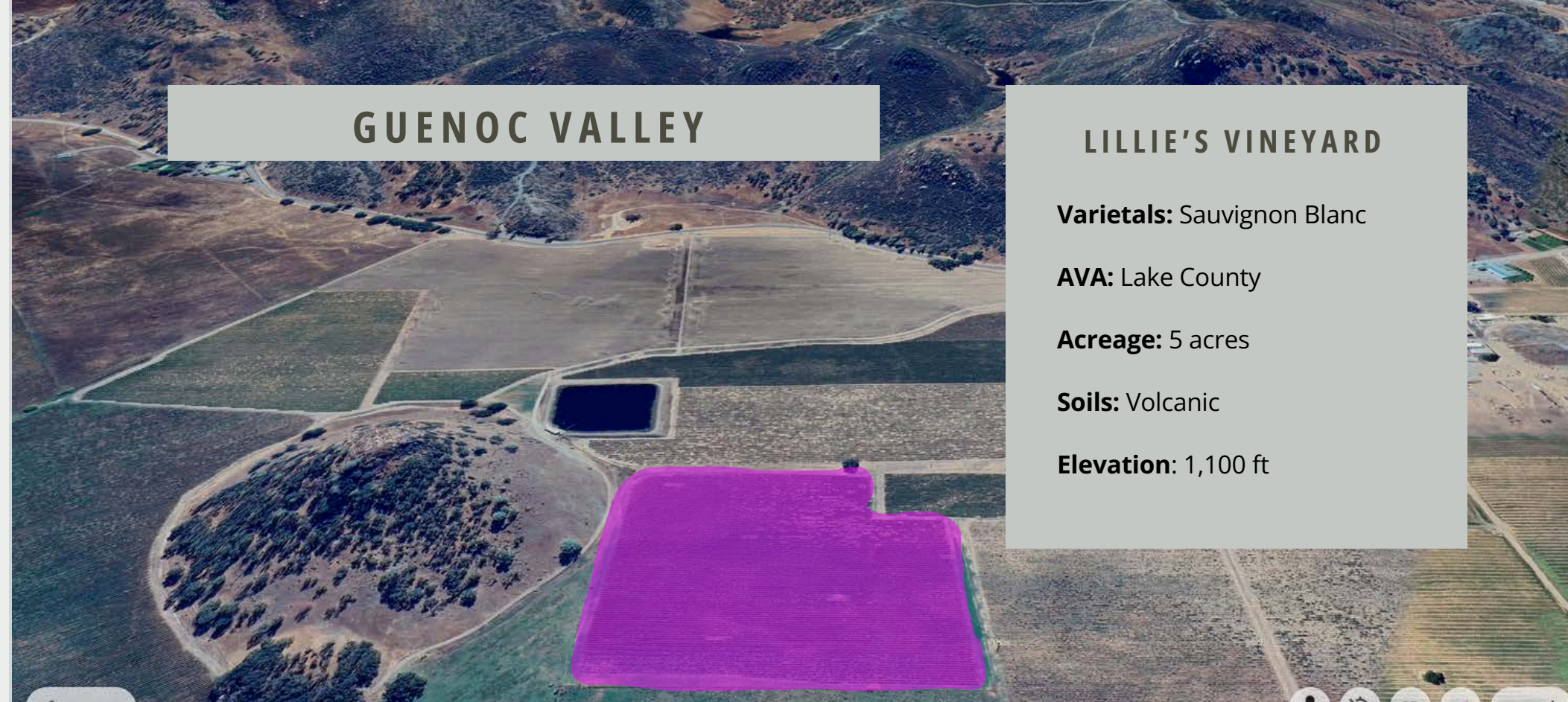


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## GUENOC VALLEY

### LILLIE'S VINEYARD

**Varietals:** Sauvignon Blanc

**AVA:** Lake County

**Acreage:** 5 acres

**Soils:** Volcanic

**Elevation:** 1,100 ft

## FEATHER BOA SAUVIGNON BLANC 2023

This wine is lively, supple, with aromas of citrus, green apple, white tea, and notes of dried herbs on the nose. The flavors on the palate are white nectarine, white grapefruit zest, quince, gliding into white pepper, white blossom honey, and a long dry supple finish. pair with seared bay scallop, citrus, papaya, snap pea salad  
— **Tonya Pitts**



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93pts  
WINE  
ENTHUSIAST

FEATHER BOA  
SAUVIGNON BLANC  
2023

"The flavors on the palate are white nectarine, white grapefruit zest, quince, gliding into white pepper, white blossom honey, and supple finish."

*Tonya Pitts, Wine Enthusiast*

**LIVE LIKE LILLE**

## Wine Specs:

**VARIETALS:** 100% Sauvignon Blanc

**APPELLATION:** Lake County, California

**VINEYARD:** Lillie's Vineyard

**ALCOHOL %:** 13.0 %

**AGING:** Stainless Steel aged on fine lees



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## LAKE COUNTY

### Stoneveil Peak

**Varietal:** Cabernet Sauvignon

**AVA:** Lake County

**Acreage:** 4 acres

**Soils:** Volcanic

**Elevation:** 1,800ft

## FEATHER BOA CABERNET SAUVIGNON 2022

Lillie Feather Boa is a youthful, more ready-to-drink bottling from Langtry, a legacy producer known for its age-worthy wines from high-elevation volcanic locations. This one does not disappoint, with aromatics of Bing cherry, mulberry, graham crackers, dried nutmeg, and star anise on the nose. Hints of cranberry and raspberry skip across the palate, creating a mouth-watering texture and supple finish. Decant and pair with roasted Cornish hens stuffed with sausage, mushroom, chestnuts, sweet cornbread stuffing — **Tonya Pitts**



## Wine Specs:

**VARIETALS:** 87% Cabernet Sauvignon, 10% Petite Sirah, 3% Petit Verdot

**APPELLATION:** Lake County, California

**VINEYARD:** Stoneveil Peak

**ALCOHOL %:** 14.5 %

**AGING:** 18 months on oak, 10% new French and American Oak



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